

John N. Greer, Esq. (Ret.)

Patuxent Mediation Services, LLC
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Alternative Dispute Resolution Experience:

- **Member**, National Academy of Distinguished Neutrals
- **Adjunct Faculty**, University of Maryland Carey School of Law, Dispute Resolution and Negotiation
- **Mediator**
 - Certified as a mediator by the Maryland Council for Dispute Resolution
 - Panel mediator for:
 - District of Columbia Court of Appeals
 - Allegany County Circuit Court
 - Anne Arundel County Circuit Court
 - Baltimore City Circuit Court
 - Baltimore County Circuit Court
 - Charles County Circuit Court
 - Frederick County Circuit Court
 - Howard County Circuit Court
 - Montgomery County Circuit Court
 - Talbot County Circuit Court
 - Queen Anne's County Circuit Court
 - Nuclear Regulatory Commission
 - Better Business Bureau
 - Maryland Commission on Civil Rights
 - National Security Agency (2004-2013)
- **Arbitrator**, Financial Industry Regulatory Authority (FINRA), Better Business Bureau
- **Settlement Conference Facilitator**, Charles County Circuit Court
- **Alternative Dispute Resolution Program Reviewer**, National Security Agency
- **Facilitator**, Maryland Commission on Civil Rights

Work Experience:

- Principal, Patuxent Mediation Services, LLC, 2013-present
- Senior Counsel, National Security Agency, 2012-2013 (retired)
- Associate General Counsel (Information Security/Cybersecurity), National Security Agency, 2008-2012
- Associate General Counsel (Legislation), National Security Agency, 1999-2008
- Legislative Attorney, National Security Agency, 1996-1999
- Legislative Attorney, Intelligence Community, 1994-1996
- Litigation Attorney, Intelligence Community, 1990-1994
- Associate, Private Practice, Baltimore, MD, 1987-1990
- Intelligence Analyst, Intelligence Community, 1980-1987

Education:

- J.D., University of Maryland School of Law, *with honors*, 1987
- M.A., Cornell University, Jacob and Louise Ihlder Teaching Fellowship, 1979
- B.A., Colgate University, *magna cum laude*, Phi Beta Kappa, Charles A. Dana Scholar, 1977

Awards/Affiliations:

- Member, Alternative Dispute Resolution Section Council, Maryland State Bar Association
- Member, Maryland Program for Mediator Excellence
- Member, American Bar Association, Alternative Dispute Resolution Section
- Current Member and Past At-Large Director on Board of Directors, Maryland Council for Dispute Resolution
- Governor of Maryland's Volunteer Service Certificate, 2013
- National Security Agency Director's Distinguished Service Medal, 2013
- Presidential Rank Award for Meritorious Senior Career Employee, 2010
- Admitted, Maryland and District of Columbia Bars

Alternative Dispute Resolution Training Given:

- "Dispute Resolution and Negotiation," course taught at University of Maryland Carey School of Law, 2016-present
- "Can We Talk?: Conversations Between Litigators and Mediators on Improving Client Outcomes," Panelist, Maryland State Bar Association Legal Summit and Annual Meeting, 2018
- "Collaboration & Negotiation," Leadership Essentials, Leadership Howard County, 2017
- "Mediation in Personal Injury Cases: What it is, What it Isn't, and How it Can Help Your Client," Maryland State Bar Association Mid-Year Meeting, 2017
- "Advances in Neuroscience: Your Brain in Negotiations," for staff at a federal agency, 2016
- Conflict management training for staff and students of Howard Community College, 2014
- Conflict management training for staff at Howard County Detention Center, 2014

Alternative Dispute Resolution Training Taken:

- Circuit Court for Anne Arundel County
 - "Cognitive Barriers to Success in Resolving Conflicts: Practical Suggestions," 2018
 - "The Power of Persuasion in Mediation: Trampling on Party Self-Determination?" 2018
- National Academy of Distinguished Neutrals
 - "Advanced Mediation Training Course," 2017
- American Bar Association
 - Judge and Mediator for the Regional Competition in Mediation, 2017
 - Annual Spring Conference, Alternative Dispute Resolution Section, 2016-18
- District of Columbia Court of Appeals
 - "Appellate Mediation Training," 2017
- Better Business Bureau
 - Arbitrating Consumer Cases, 2017

- Circuit Court for Baltimore City
 - Mediator Training, 2017
 - “When It’s All About the Money,” 2015
 - “Ethics Training,” 2015
- University of Maryland Carey School of Law
 - Global Pound Conference, 2017
- Maryland State Bar Association
 - “Broader Than Ourselves,” 2017
- Strauss Institute for Dispute Resolution and University of Maryland Francis King Carey School of Law
 - “Breaking Impasse With Science,” 2016
 - “Professional Skills Program in Dispute Resolution: Strategic Negotiation,” 2013
- Maryland Council for Dispute Resolution
 - “The Power of Difference,” 2016
 - First Mediator Colloquium, 2015
 - “Mediating High-Conflict Disputes,” 2015
 - “Building Your Professional Practice,” 2015
 - “Destabilizing the Conflict Story: Toward ‘Better-Formed’ Stories,” 2014
 - “A Delicate Balance for Mediators: Conflict and Safety,” 2013
- Talbot County Circuit Court
 - “Advanced Mediation Training,” 2014
- Maryland Mediation and Conflict Resolution Office
 - Maryland Mediators Convention, biennial 2004-2014
 - Maryland Mediators Convention, 2003
- Financial Industry Regulatory Authority
 - “Dispute Resolution: Expungement,” 2014
 - “Dispute Resolution: Basic Arbitrator Training,” 2013
- Cornell University, Scheinman Institute on Conflict Resolution
 - “Employment Law Mediator Training,” 2013
- Maryland Commission on Civil Rights
 - “The Art of Effective Questions,” 2013
 - “Reflective Discussion Facilitation Training,” 2013
 - “Confidentiality & Other Ethical Flashpoints for Mediators,” 2012
 - “Strategic Listening,” 2010
 - “Ethics & Confidentiality in Mediation,” 2009

- Center for Creative Leadership
 - “Intermediate Conflict Management,” 2012
 - “Advanced Conflict Management,” 2012
- Justice Center of Atlanta, Inc.
 - “Mediation in Workplace Disputes,” 2012
 - “Basic Conflict Management for Executives,” 2002
- Harvard Law School, Program on Negotiation
 - “Advanced Negotiation: Difficult Conversations,” 2006
 - “Negotiation Workshop: Ways to Organize and Use the Basic Elements of Negotiation,” 2002
- Center for Dispute Settlement
 - “Advanced Mediation Techniques,” 2003
 - “Mediation for the Professional,” 2003